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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

WAYMO LLC,

Plaintiff,

v.

UBER TECHNOLOGIES, INC.,
and OTTOMOTTO LLC,

Defendants.

No. C 17-00939 WHA

**PENULTIMATE
JURY INSTRUCTIONS
ON TRADE SECRET
MISAPPROPRIATION**

Below please find the revised penultimate jury instructions and special verdict form on the misappropriation claims, after consideration of all arguments and submissions to date. The Court reserves the discretion to revise and a further conference on them will be held near the end of the trial evidence. Counsel and witnesses shall please not refer to these instructions before the jury and shall not claim “reliance” on these instructions, since they are subject to change. Please note that new instructions have been added. Any and all objections and proposed modification must be filed by **NOON ON JANUARY 29, 2018**. Please limit your filing to fifteen pages and follow the guidelines for case quotations previously described.

I.

A “trade secret” involves information and can potentially cover any form of financial, business, scientific, technical, economic, or engineering information, including patterns, plans, compilations, program devices, formulas, designs, prototypes, methods, techniques, processes,

1 procedures, programs, or codes, whether tangible or intangible, and whether or how stored,
2 compiled, or memorialized physically, electronically, graphically, photographically, or in
3 writing. Whether or not any particular information qualifies as a trade secret depends upon
4 factors that I will describe in a moment but, by way of introduction, I want you to understand
5 that a trade secret concerns information.

6 II.

7 This trial concerns Waymo Alleged Trade Secrets Numbers 2, 7, 9, 13, 14, 25, 90, and
8 111, which are defined in TX _____. Waymo contends that defendants Uber Technologies,
9 Inc., and Ottomotto LLC misappropriated these Alleged Trade Secrets. The summary and listing
10 of these in a single document has been done for your convenience. It does not mean that they
11 are (or are not) in fact trade secrets. Waymo must still prove that each one qualifies as a trade
12 secret.

13 III.

14 Although our trade secret laws allow recovery of “actual damages,” once
15 misappropriation is proven, Waymo has chosen to proceed on a measure of damages called
16 unjust enrichment, a measure that is recognized under our trade secret laws. Furthermore,
17 although our trade secret laws allow recovery for unjust enrichment based on improper
18 acquisition, use or disclosure of trade secrets, Waymo proceeds in this trial on a theory of
19 recovery that requires it to prove unjust enrichment by reason of use or disclosure of trade
20 secrets. Acquisition alone will not be enough to recover damages.

21 IV.

22 To succeed on its claim for unjust enrichment based on alleged misappropriation of any
23 given Alleged Trade Secret, therefore, Waymo must prove all of the following:

- 24 1. That the Alleged Trade Secret qualified as an enforceable trade
25 secret at the time it was allegedly misappropriated;
- 26 2. That the defendant improperly acquired, then used or disclosed
27 the Alleged Trade Secret;
- 28 3. That the defendant was thereby unjustly enriched; and

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VII.

As I have told you, a “trade secret” concerns information. By contrast, trade secrets do not cover professional skills, talents, or abilities. Trade secrets, therefore, do not cover skills, talents, or abilities developed by employees in their employment even though they may be developed at the expense of the employer. Engineers will, for example, through trial and error and application of their professional skills on the job, naturally sharpen their skills and accumulate practical lessons that supplement their skills, talents, and abilities. When they move to new jobs with new employers, they cannot be expected to erase such natural on-the-job practical lessons from memory and will remain free under the law to use them, even though learned while on the payroll of the prior employer. Those lessons must be deemed to become part of their professional skills, talents, and abilities. Engineers cannot, however, go further in new jobs with new employers to use or disclose to others specific engineering solutions or information developed by their prior employers where such specific solutions or information qualify as a trade secret, even those developed or discovered by the engineers themselves. Nor may they memorize or photocopy or download to take their prior employer’s trade secrets with them. It is for the jury to decide in each case whether the employees have used or disclosed a former employer’s trade secret information at their new jobs versus having utilized their professional skills, talents, or abilities.

VIII.

The results of extended research, which proves that a certain process will *not* work, can qualify as an enforceable trade secret if all prerequisites for a trade secret are met. This type of negative information is sometimes called “negative trade secrets.” By the same token, depending on the facts and circumstances, negative information might *not*, in a given case, qualify as an enforceable trade secret because, for example, it remains one of those practical on-the-job insights that become part of the engineer’s general skills, talents and abilities, or can be found in the literature. It is for the jury, in each case, to determine whether negative information qualifies or not as a trade secret, applying the same test as for other information.

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IX.

Everyone has the right to use or to disclose information that they independently develop on their own without the benefit of someone else’s trade secrets. Therefore, even if one company has a protectable trade secret in certain information, other companies are free to independently develop and use similar information on their own. They cannot, however, improperly acquire and then use or disclose someone else’s trade secrets in doing so.

X.

The secrecy required to prove that something is a trade secret does not have to be absolute secrecy in the sense that no one else in the world possessed the information at the relevant time. It may have been disclosed to employees involved in the owner’s use of the trade secret as long as they were instructed to keep the information secret. It may also have been disclosed to nonemployees if they were obligated to keep it secret. However, it must not have been generally known to the public or to others who could have obtained value from knowing it.

XI.

A trade secret has independent economic value if it would have given the owner an actual or potential business advantage over others who did not know the information and who could have obtained economic value from its disclosure or use. In determining whether the information had actual or potential independent economic value because it was secret, you may consider the following:

1. The extent to which the owner obtained or could have obtained economic value from the information in keeping it secret;
2. The extent to which others could have obtained economic value from the information if it were not secret;
3. The amount of time, money, or labor that the owner expended in developing the information; and
4. The amount of time, money, or labor that defendant saved by using the information.

1 Google or Waymo. Again, employees have the right to change employers and to apply their
2 talents and skills in their new jobs. Doing so is lawful as long as they don't reveal or use
3 information qualifying as a trade secret of a prior employer.

4 XVI.

5 Use is not limited to direct copying but includes studying and consulting. For example, if
6 someone took a copy of a secret design with him to his next employer and studied the copy while
7 working on the next employer's own design, such studying would constitute use even though the
8 two designs differed.

9 XVII.

10 Turning to the third and fourth elements of proof of Waymo's misappropriation claim,
11 unjust enrichment occurs whenever a defendant reaps an undeserved benefit such as accelerating
12 its own development timeline and/or saving on development costs by taking improper advantage
13 of someone else's trade secrets. Unjust enrichment does not occur, however, where the benefit
14 would have been realized anyway. The use or disclosure must have been a substantial factor in
15 causing the unjust enrichment. A substantial factor in causing unjust enrichment means a factor
16 that a reasonable person would consider to have contributed to the unjust enrichment. It must be
17 more than a remote or trivial factor. It does not have to be the only cause. Conduct is not a
18 substantial factor in causing unjust enrichment if the same benefit would have occurred without
19 that conduct.

20 XVIII.

21 Acquiring someone else's enforceable trade secret may (or may not) unjustly enrich the
22 acquirer. In this case, however, Waymo's theory of recovery depends, as stated, on proving use
23 or disclosure of its Alleged Trade Secret.

24 XIX.

25 If you find any defendant misappropriated one or more Alleged Trade Secrets and was
26 thereby unjustly enriched, then you must decide whether Waymo has proven a calculable dollar
27 value for the unjust enrichment by that defendant. I will now instruct you on the law concerning
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1 such damages. By doing so, I am not suggesting for whom your verdict should be on the
2 question of liability. That is a question entirely up to you.

3 XX.

4 If Waymo proves that any defendant used or disclosed one or more Alleged Trade
5 Secrets, then Waymo is entitled to recover damages if the use or disclosure was a substantial
6 factor in causing that defendant to be unjustly enriched.

7 To decide the dollar amount of any unjust enrichment to a defendant, first determine the
8 dollar value of that defendant's actual benefit that would not have been achieved except for its
9 use or disclosure. Then subtract from that amount that defendant's reasonable expenses,
10 including the dollar value of its own independent research and development.

11 Your award must be based upon evidence, and not upon speculation, guesswork, or
12 conjecture.

13 If you find, as to any Alleged Trade Secret, that it was used or disclosed but that Waymo
14 has failed to prove a calculable dollar amount of unjust enrichment, meaning on Special Verdict
15 Question Nos. 2 and 6 you answer "Yes" and "Zero," then we may have a short supplemental
16 instruction and supplemental closing argument to assist you in arriving at an alternative form of
17 award.

18 XXI.

19 If you find any defendant used or disclosed one or more Alleged Trade Secrets and that
20 that defendant is liable for damages for unjust enrichment, then you must decide whether that
21 defendant's conduct was willful and malicious. If you so find, then you must determine what
22 amount of exemplary damages Waymo should recover from that defendant. Exemplary damages
23 are intended to punish and to deter misappropriation of trade secrets. You may determine an
24 amount of exemplary damages up to two times any amount awarded as damages for unjust
25 enrichment.

26 XXII.

27 Conduct is "willful" if done with a purpose or willingness to commit the act or engage in
28 the conduct in question, and the conduct was not reasonable under the circumstances at the time

1 and was not undertaken in good faith. Conduct is “malicious” if done with an intent to cause
2 injury or was despicable and done with a willful and knowing disregard for the rights of others.
3 Conduct is despicable when it is so vile or wretched that it would be looked down upon and
4 despised by ordinary decent people. Someone acts with knowing disregard when aware of the
5 probable consequences of their conduct and deliberately fail to avoid those consequences.

6 XXIII.

7 You have heard evidence that the law firm of Morrison & Foerster, LLP, and/or the
8 forensic analytics firm of Stroz Friedberg, LLC, received information originating with Waymo in
9 connection with Uber’s acquisition of Ottomotto LLC. Under the law, if Waymo proves that one
10 or both of these firms acquired Waymo information as an agent of a defendant, then you must
11 treat that information as having been acquired as well by that defendant unless the defense
12 proves that such firm was under an obligation not to disclose the trade secret to that defendant.

13 XXIV.

14 An agent is a person who performs services for another person under an express or
15 implied agreement and who is subject to the other’s control or right to control the manner and
16 means of performing the services. The other person is called a principal. The agency agreement
17 may be oral or written. An agent is acting within the scope of authority if the agent is engaged in
18 the performance of duties which were expressly or impliedly assigned to the agent by the
19 principal.

20 XXV.

21 If you find that Morrison or Stroz acquired and then used or disclosed an Alleged Trade
22 Secret, as agent on behalf of Uber, but further find that Uber itself did not otherwise acquire, use
23 or disclose it, then the only damages you may impose, if any, would be for the use or disclosure,
24 if any, by Morrison or Stroz, taking into account the particulars of any such use or disclosure.

25 The same is true for Ottomotto. If you find that Morrison or Stroz acquired, then used
26 or disclosed an Alleged Trade Secret, as agent on behalf of Ottomotto, but further find that
27 Ottomotto itself did not otherwise acquire, use or disclose it, then damages attributable to
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1 Ottomotto, if any, would have to be based on the particulars of how Morrison or Stroz used or
2 disclosed it.

3 XXVI.


4 When Anthony Levandowski testified at our trial, he invoked his right not to incriminate
5 himself under the Fifth Amendment in our Bill of Rights. This was his right to do so.
6 Nevertheless, you may but are not required to find that the questions called for answers that
7 would have incriminated him and that these answers would have been adverse to his position.
8 That, however, would not necessarily be the same as being adverse to the position of Uber or
9 Ottomotto or Waymo. Before finding that the answer would have also been adverse to another
10 party in the case, you should consider all of the other evidence and circumstances. You are not
11 required to find that any answer by him would have been adverse to him or to any party herein.

12 XXVII.

13 Waymo is suing Anthony Levandowski in a separate proceeding, not in this case.
14 This trial is against only Uber and Ottomotto. That Levandowski himself might be liable to
15 Waymo is not, by itself, enough to make Uber or Ottomotto liable to Waymo in this trial.
16 To hold them liable, or either of them, for misappropriation of any Alleged Trade Secret, Waymo
17 must prove the elements of proof set forth in these instructions.

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19 **IT IS SO ORDERED.**

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21 Dated: January 3, 2018.

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23 _____
24 WILLIAM ALSUP
25 UNITED STATES DISTRICT JUDGE
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JANUARY 3, 2018.

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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

WAYMO LLC,

Plaintiff,

No. C 17-00939 WHA

v.

UBER TECHNOLOGIES, INC.,
and OTTOMOTTO LLC,

Defendants.

**SPECIAL VERDICT FORM
[PROPOSED]**

In answering this special verdict form, please refer to the Alleged Trade Secrets as defined and numbered in Trial Exhibit _____. Your answers must be unanimous.

1. Separately as to each Alleged Trade Secret, state whether or not Waymo has proven the following parts of its claim for misappropriation against Uber Technologies, Inc. Answer “Yes” or “No.” To sustain such a claim as to any Alleged Trade Secret, you must find Waymo has proven all of the elements in the three columns below, meaning “Yes” in all three columns. If you answer “No” as to any column, then you need not consider and need not answer as to the other columns for that particular Alleged Trade Secret, although you may do so if you wish. You are free to consider the Alleged Trade Secrets and the columns in any sequence or order you prefer. In any answer, you must follow the instructions of law.

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	ENFORCIBLE TRADE SECRET?	IMPROPERLY ACQUIRED?	USED OR DISCLOSED?
ALLEGED TRADE SECRET NO. 2	_____	_____	_____
ALLEGED TRADE SECRET NO. 7	_____	_____	_____
ALLEGED TRADE SECRET NO. 9	_____	_____	_____
ALLEGED TRADE SECRET NO. 13	_____	_____	_____
ALLEGED TRADE SECRET NO. 14	_____	_____	_____
ALLEGED TRADE SECRET NO. 25	_____	_____	_____
ALLEGED TRADE SECRET NO. 90	_____	_____	_____
ALLEGED TRADE SECRET NO. 111	_____	_____	_____

If you have answered “No” in at least one column for all eight Alleged Trade Secrets, then skip ahead to Question No. 5. Otherwise, meaning you have answered “Yes” as to all three columns for at least one Alleged Trade Secret, continue to the next three questions.

2. Only with respect to any Alleged Trade Secret for which you answered “Yes” in all three columns in the previous question, state whether or not Waymo has proven that Uber was unjustly enriched and that such use or disclosure was a substantial factor in bringing about such unjust enrichment. If you answer “Yes,” then further state the dollar amount by which Waymo has proven that Uber was unjustly enriched (or, if such amount is not calculable, then enter “Zero” in the dollar amount column). If you answer “No,” then leave the dollar amount column blank:

	UNJUST ENRICHMENT/ SUBSTANTIAL FACTOR?	DOLLAR AMOUNT
ALLEGED TRADE SECRET NO. 2	_____	_____
ALLEGED TRADE SECRET NO. 7	_____	_____
ALLEGED TRADE SECRET NO. 9	_____	_____
ALLEGED TRADE SECRET NO. 13	_____	_____
ALLEGED TRADE SECRET NO. 14	_____	_____
ALLEGED TRADE SECRET NO. 25	_____	_____

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	UNJUST ENRICHMENT/ SUBSTANTIAL FACTOR?	DOLLAR AMOUNT
ALLEGED TRADE SECRET NO. 90	_____	_____
ALLEGED TRADE SECRET NO. 111	_____	_____

Remember, as I said in the jury instructions, if you answer “Yes” and “Zero” as to any Alleged Trade Secret, we may have supplemental proceedings as to that Alleged Trade Secret with respect to an alternative form of award.

3. If you entered dollar amounts greater than zero in two or more blanks in the preceding question, then, in order to eliminate any possibility of double or multiple counting, state the grand total of all such unjust enrichment to Uber without any double or multiple countings:

\$ _____

4. Has Waymo proven that Uber acted willfully and maliciously with respect to any misappropriation found by you? If “Yes,” state the dollar amount of any exemplary damages you award.

YES	NO	AMOUNT
_____	_____	\$ _____
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The next group of questions concerns Ottomotto LLC and parallels the questions above.

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5. Separately as to each Alleged Trade Secret, state whether or not Waymo has proven the following parts of its claim for misappropriation against Ottomotto LLC. Answer “Yes” or “No.” To sustain such a claim as to any Alleged Trade Secret, you must find Waymo has proven all of the elements in the three columns below, meaning “Yes” in all three columns. If you answer “No” as to any column, then you need not consider and need not answer as to the other columns for that particular Alleged Trade Secret, although you may do so if you wish. You are free to consider the Alleged Trade Secrets and the columns in any sequence or order you prefer. In any answer, you must follow the instructions of law for that issue.

	ENFORCIBLE TRADE SECRET?	IMPROPERLY ACQUIRED?	USED OR DISCLOSED?
ALLEGED TRADE SECRET NO. 2	_____	_____	_____
ALLEGED TRADE SECRET NO. 7	_____	_____	_____
ALLEGED TRADE SECRET NO. 9	_____	_____	_____
ALLEGED TRADE SECRET NO. 13	_____	_____	_____
ALLEGED TRADE SECRET NO. 14	_____	_____	_____
ALLEGED TRADE SECRET NO. 25	_____	_____	_____
ALLEGED TRADE SECRET NO. 90	_____	_____	_____
ALLEGED TRADE SECRET NO. 111	_____	_____	_____

If you have answered “No” in at least one column for all eight Alleged Trade Secrets, then you are done — go to the end of the form and sign and date it. Otherwise, meaning you have answered “Yes” as to all three columns for at least one Alleged Trade Secret, continue to the next three questions.

6. Only with respect to any Alleged Trade Secret for which you answered “Yes” in all three columns in the previous question, state whether or not Waymo has proven that Ottomotto was unjustly enriched and that such use or disclosure was a substantial factor in bringing about such unjust enrichment. If you answer “Yes,” then further state the dollar amount by which Waymo has proven that Ottomotto was unjustly enriched (or, if such amount

1 is not calculable, then enter “Zero” in the dollar amount column). If you answer “No,” then
 2 leave the dollar amount column blank:

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	UNJUST ENRICHMENT/ SUBSTANTIAL FACTOR?	DOLLAR AMOUNT
ALLEGED TRADE SECRET NO. 2	_____	_____
ALLEGED TRADE SECRET NO. 7	_____	_____
ALLEGED TRADE SECRET NO. 9	_____	_____
ALLEGED TRADE SECRET NO. 13	_____	_____
ALLEGED TRADE SECRET NO. 14	_____	_____
ALLEGED TRADE SECRET NO. 25	_____	_____
ALLEGED TRADE SECRET NO. 90	_____	_____
ALLEGED TRADE SECRET NO. 111	_____	_____

Remember, as I said in the jury instructions, if you answer “Yes” and “Zero” as to any Alleged Trade Secret, we may have supplemental proceedings as to that Alleged Trade Secret with respect to an alternative form of award.

7. If you entered a dollar amount greater than zero in two or more blanks in the preceding question, then, in order to eliminate any possibility of double or multiple counting, state the grand total of all such unjust enrichment to Ottomotto without any double or multiple countings:

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8. Has Waymo proven that Ottomotto acted willfully and maliciously with respect to any misappropriation found by you? If "Yes," state the dollar amount of any exemplary damages you award.

YES	NO	AMOUNT
_____	_____	\$ _____

Your answer to all of the foregoing questions must be unanimous.

Dated: February ____, 2018.

FOREPERSON